

Pilot Makers October 2023



## WHATS HAPPENING

Interested in aerobatics? come our aerobatic team meeting/Party on October 27th @5:00PM located at the pilot makers hanger! For more information call 435-315-3944

RSVP ASAP AT

[https://forms.gle/mocdS4Em7j](https://forms.gle/mocdS4Em7jAwoue39)

[Awoue39](https://forms.gle/mocdS4Em7jAwoue39)

RSVP



## WINGS AND WHEELS

Pilot Makers made a fantastic appearance at this year's Spanish Fork Airshow, Wings and Wheels. We'd like to extend our heartfelt thanks to all those who joined us and spent time with our team. It was an incredibly enjoyable event that highlighted the incredible aviation community. Additionally, congratulations are in order for our raffle winners, who will be flying for free in our aerobatic aircraft!"

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# Aviator Section



## THE UTAH WINTER

Winter flying in small aircraft, presents unique challenges. Before taking off, remember to clear your aircraft of snow and ice, applying de-icing fluids sparingly and evenly. Conduct thorough pre-flight inspections, paying special attention to ice buildup on wings and tail. Stay informed about weather conditions, especially freezing levels and temperature changes. Additionally, consider adding extra safety margins to your flight plan, and maintain effective communication with fellow aviators and air traffic control throughout your journey. These precautions will help ensure a safe and enjoyable winter flying experience.



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## IAC TEQUILA CUP

Get ready for the thrill of the 2023 Tequila Cup! This exciting aerobatics contest, taking place in Marana, AZ, promises a fun-filled weekend. With a quirky and enjoyable atmosphere, you're sure to have a blast. Our very own Pilot Makers Aerobatic Team will be well-represented at this event. Don't miss the action from November 17-18. It's an aviation experience like no other!

# SOARING BEYOND THE BASICS

## -CAREER DEVELOPMENT

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From the very beginning of flight training, it seems like everybody only talks about two things: getting flight hours and passing checkrides. Undoubtedly, these milestones are the foundation of becoming a pilot, but there's another aspect that's equally crucial yet frequently overlooked. The fact that after you've dedicated countless hours to earning certificates and ratings, you face the challenge of convincing employers that you're the one they should hire.

Soon after successfully completing my CFI checkride, I came to the realization that, although that was an enormous accomplishment (and it was indeed), that I was now very near the bottom of the spectrum in terms of flying and instructing experience compared to my fellow colleagues who were also vying for the same positions. I knew I would have to make myself stand out in other areas.

I had the privilege of receiving a Bachelor's degree in Business Management before beginning my flight training and one of the most useful classes I attended was "Career Preparation." In this class, there were students from all sorts of different backgrounds who were pursuing careers in all sorts of different fields. However, the principles taught in the class remained constant. In order to set yourself apart from the competition, you have to learn how to market yourself to potential employers. To do so, we focused primarily on 3 things

### 1. Networking

a. It's often more about who you know, then what you know. So spend some time at your local FBO chatting with the pilots, go to aviation events, be sure to polish up your LinkedIn account and don't hesitate to reach out with thoughtful messages to connect with industry professionals. I've met plenty of friendly and helpful people through a simple LinkedIn message.

### 2. Resume Building

a. This is how you will get noticed initially. Take pride in that piece of paper. Have multiple people review it. Spend an extra dollar or two to print that baby out on some fancy paper at your local Staples and present it in person at the company you want to work for.

### 3. Interviewing Skills

a. Remember to always dress to impress (I've yet to ever interview someone who I thought looked "too nice")  
 b. Be genuine (It's very easy to tell when someone lacks authenticity)  
 c. Practice, practice, practice! (Just like learning to nail those steep turns takes practice, so does interviewing. Print off a list of 50 or so generic interview questions and have your friends, family, and colleagues interview you. It may feel awkward at first but this is by far the most effective technique to really identify areas you could improve on.)

Having been Chief Pilot for a year now at Pilot Makers, I have had the opportunity to review hundreds of resumes and interview many of those CFI applicants. I've witnessed a spectrum of candidates, from the truly exceptional to those leaving much to be desired, with most falling somewhere in between.

The amazing thing about living in today's day and age is that you don't have to go to a university course to learn these things. We have so many free resources available to us to help us prepare. YouTube being top of the list. There are also many companies that specialize in aviation related Resume and Interview prep for a fee.

I know you're busy training and studying for your checkrides, but don't forget to spend some time on your own professional development! It will pay dividends in the long run.

If anyone reading this would like to contact me personally for advice on resumes, interviewing, or anything else related to what I've just written about, feel free to email me at [devin@pilotmakers.com](mailto:devin@pilotmakers.com) and I'd be more than happy to help out in any way possible. Just remember, the advice is worth what you pay for it! In the world of aviation, the sky's the limit. Fly high, keep chasing those horizons, and keep the blue side up! \*(not applicable to the aerobatic folks)

— Devin, Harris